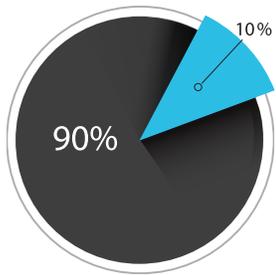




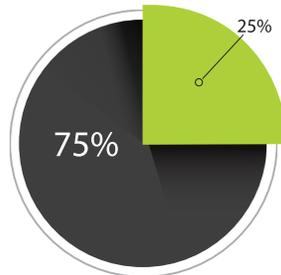
AGREEMENT OPTIONS

We offer multiple agreement options to satisfy the needs of any property owner. A brief description of each resident membership option is listed below. For complete details or questions on agreement options and advice on which option is best suited for your property, please contact us directly at 307.734.4900 ext. 2 or email us at pm@whitebuffaloclub.com.

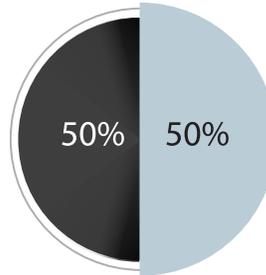
FIXED FEE



STANDARD



SPLIT FEE



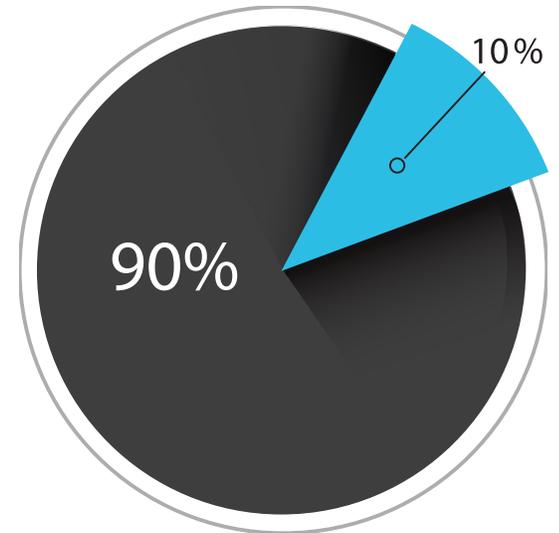
MANAGEMENT ONLY



FIXED FEE AGREEMENT:

- 90% of revenue to the property owner
- 10% of revenue to the White Buffalo Club

The fixed fee agreement is our most aggressive contract for financial return on your vacation rental property. This agreement option is unique to the area and has proven success at our other locations; paving the way for us to be one of the largest property management companies in North America. We charge an annual fixed fee of \$6,000 that can be broken down to a monthly fee of \$500 which is conveniently deducted from your property's 90% revenue share.



SERVICES INCLUDED:

- Full marketing campaign
- 24 hour check-in and key service
- Owner membership benefits and exclusive discounts
- Accounting services including owner portal access
- House manager program

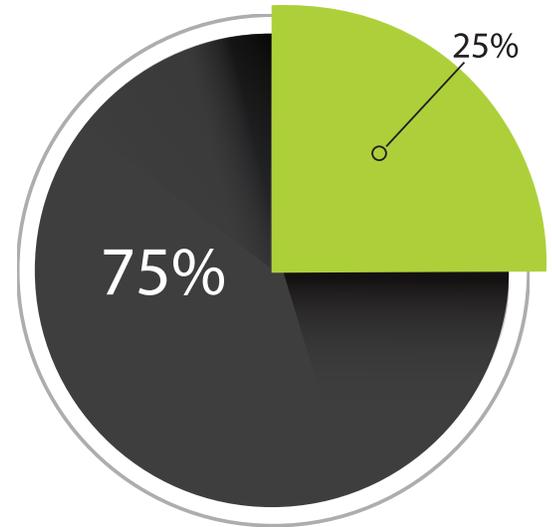
EXPENSES:

- Housekeeping, maintenance, and 3rd party vendors
- Property inspections
- House manager requests by owner

STANDARD AGREEMENT:

- 75% of revenue to property owner
- 25% of revenue to the White Buffalo Club

This agreement option is the standard contract for the property management industry and is ideal for property owners who want to invest their time and interest to be more involved with their property's expenses. This option is best suited for owners of smaller properties who do not want to commit to a fixed monthly fee.



SERVICES INCLUDED:

- Full marketing campaign
- 24 hour check-in and key service
- Owner membership benefits and exclusive discounts
- Accounting services including owner portal access
- House manager program

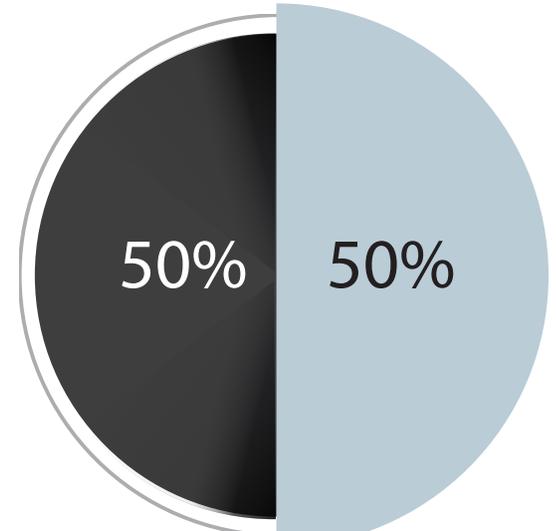
EXPENSES:

- Housekeeping, maintenance, and 3rd party vendors
- Property inspections
- House manager requests by owner

SPLIT AGREEMENT:

- 50% of revenue to property owner
- 50% of revenue to the White Buffalo Club

This agreement option is designed for property owners who want a “hands off” approach to the management of their property by allowing our professional staff to operate all aspects. Operation costs related to your vacation rental are covered and taken care of by our experts so you don't have to.



SERVICES INCLUDED:

- Expenses covered
 - Minor maintenance
 - Scheduled housekeeping
 - Property inspections
- Full marketing campaign
- 24 hour check-in and key service
- Owner membership benefits and exclusive discounts
- Accounting services including owner portal access
- House manager program

EXPENSES:

- Major maintenance or replacement of items
- House manager requests by owner

MANAGEMENT ONLY AGREEMENT:

- \$150 per month

This agreement option creates “peace-of-mind” for property owners and ensures that your property is professionally cared for during your absence. You are connected with a personal house manager who is your direct point of contact here in Teton County and is available 24/7. You coordinate with your house manager to provide custom services tailored to your needs which can range from routine security checks to snow removal.



EXPENSES:

- Housekeeping, maintenance, and 3rd party vendors
- Property inspections
- House manager requests by owner

HOUSE MANAGER PROGRAM:

The house manager coordinates all repairs needed, arrival inspections, owner requests, and guest services. House manager’s fee to the property owner is based on an hourly rate. The house manager enters billing directly into our patent-protected House Manager Software which syncs with the owner portal. The House Manager is responsible for hiring out maintenance work for your property. All 3rd party vendors including maintenance are screened and approved by the White Buffalo Club management.